^rCargoBooking</sup>_J

Instant
Air Cargo Quotes
& Bookings

www.cargobooking.aero

PROBLEM:

Freight forwarders from one side and Airlines / Cargo GSA from other side manage their business relations processes using:

either **complex out of date** enterprise solutions lacking integration



or **manual tools** like mails and excels which are time-consuming and have hunan error risk issues control

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RESULT:

manual process or mails back and forth, long time for quoting, additional expenses, poor performance and customer service, non-transparency.

SOLUTION:

CargoBooking.aero offers full process automation for instant air cargo quoting and booking which can be integrated to freight forwarder systems by API.

Works as consolidator of all possible flights/truck options with customer rates and spot rates requests.

Real time flights/rates search and pre book/spot rate quoting via customer portal, email or API. Digitising the current way of the manual process by emails or calls. Faster quotes and booking processing for Freight Forwarders and Airlines/Cargo GSA. Functionality support of the full airfreight and charter sales business workflow. More tight integration in processes with customers improved loyalty and better customer experience.

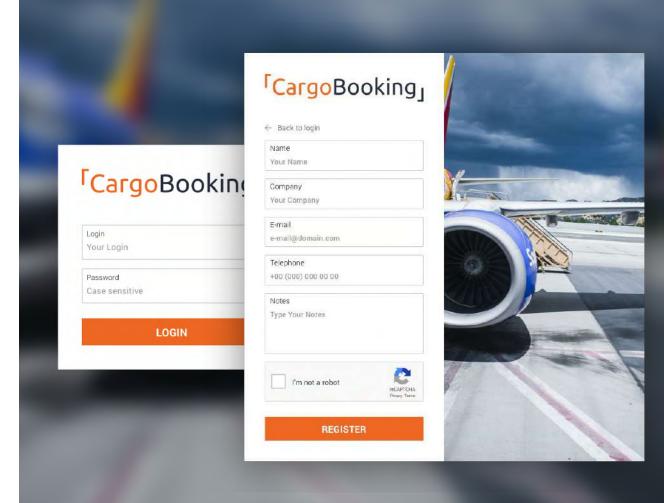
System Login/Registration

Each client passes the automated verification process with human final recheck and approval.

Client receives access to only assigned airlines/agents general rates and client specific rates.



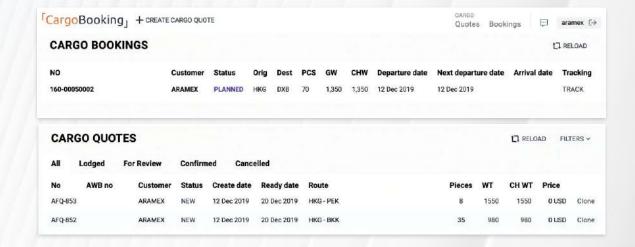
「CargoBooking」



Quotes & Bookings

Quick and simple access to list of quotes and bookings with split by statuses





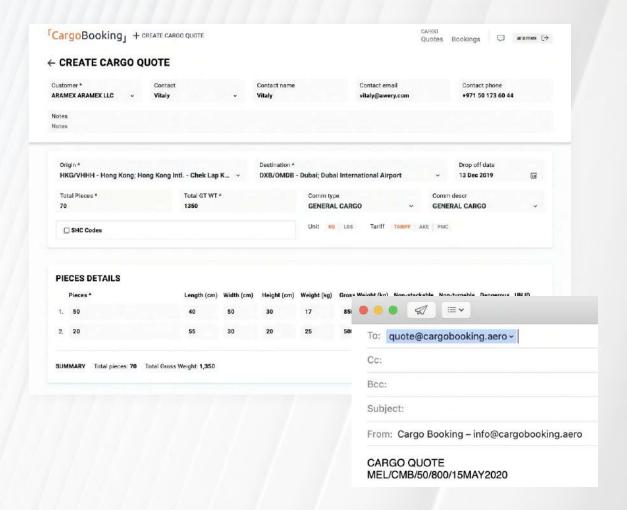


Quote Creation

Three ways of quote submission:

- online form
- · email request from registered address
- API quote creation (linked to Client system or XLS form)

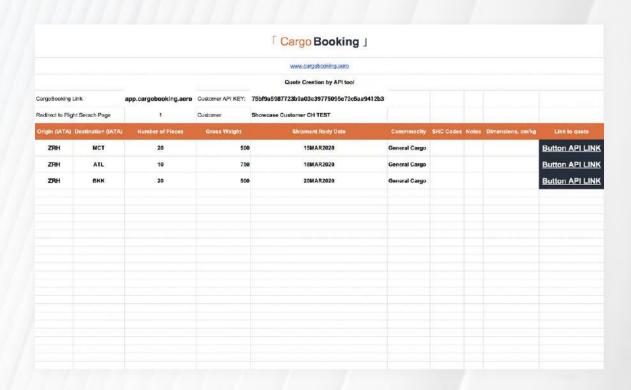




Api For Quotes

On valid secured API call system returns the available flights options and rates on hashed link:

https://app.cargobooking.aero/api/newQuote? key=13101fd6739e1d2adc721312edf986b79c 1315d663&date=25MAR2020&route=ZRH-MC T&pcs=20&wt=500&shc=¬es=&redirect=1





Get Results

Filterable and sortable flight options grouped by type of the flight/truck.

Combined results of flights and rates from multiple airlines and agents

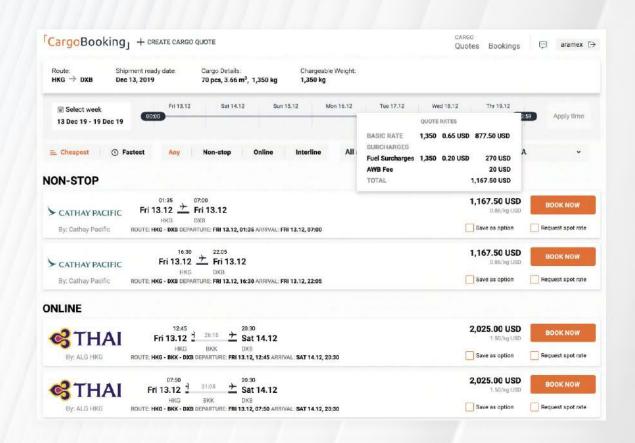
Rate details with surcharges

Options for:

- Instant Booking Request
- Requesting Spot rate
- Saving price as option in the quote







Instant Booking

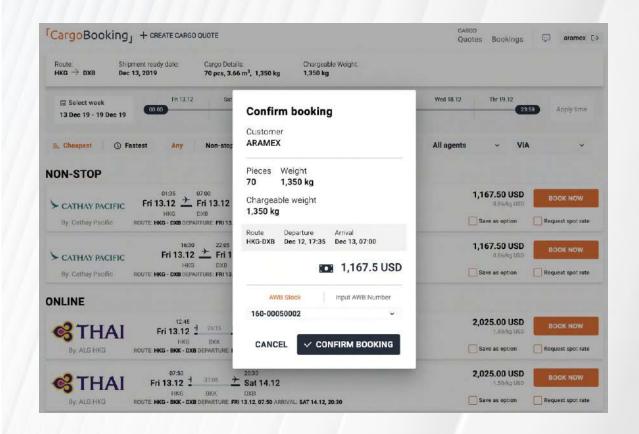
Instant Booking Request can be done on airline integrated AWB stock assigned for that client or next available AWB which is retrieved by API, optionally client can book with his own AWB number.

Booking Request to be

validated/confirmed by Airline or Agent and in case of no space: alternative flight to be offered to the client for review.







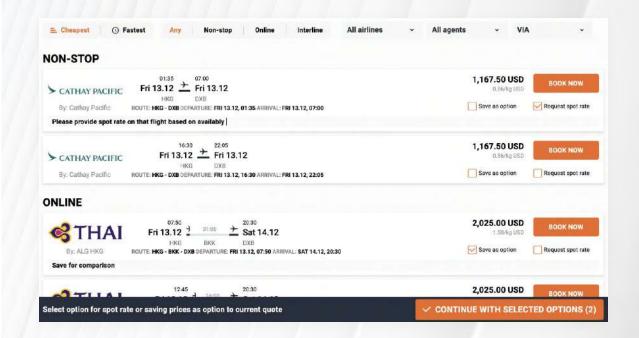
Spot Requests

Client can request Spot rates for selected options and in such case the Spot Quoting Process will start:

- Airline/Agent receives Spot rate request
- Submit the price
- Client Reviews & Books or Cancels the Quote







Submit Spot Rate

Once customer requested Spot rate, agent or airline receives notification with secured hashed link for Spot rate submission.

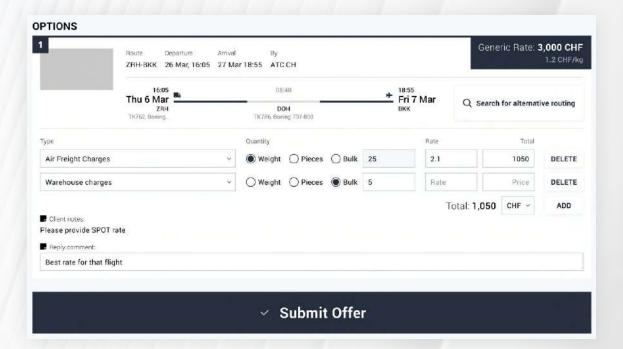
One all requested spot rates are submitted - client will get notification to review offered rates options.



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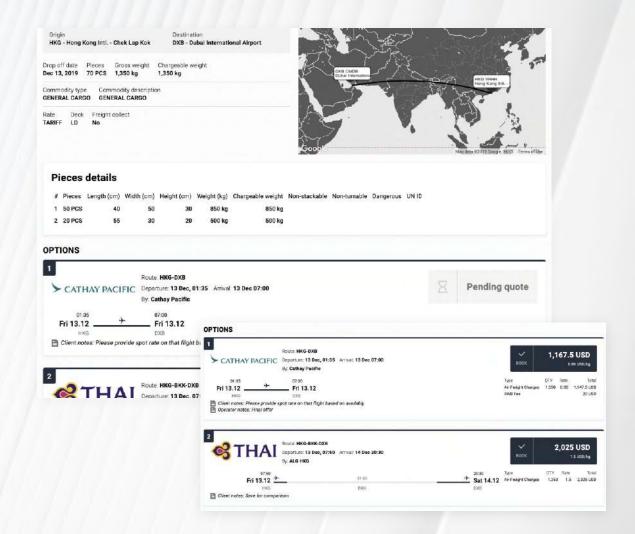
You have received a new quote request for the route HKG - DXB.Please, provide us with the prices for the following options: 1. Departure date: 12 Dec 2019, 17:35, arrival date: 13 Dec 2019, 07:00, operator: Cathay Pacific HK

Check details online



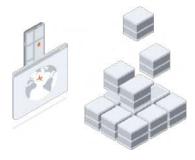
Quote Updates

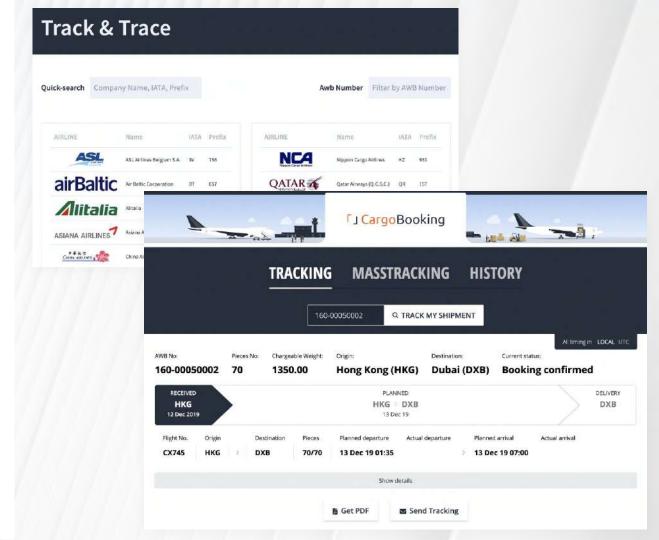
If client requested Spot rate quotation will be in pending status till all the prices submitted for client review and book, but still the Instant booking is available for all options with the rate



Track And Trace

Booked shipments track & trace based on Agent/Airlines integrations







Thank you!

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