

### PROVIDING END-TO-END SUPPLY CHAIN SOLUTIONS.

### FROM FACTORY FLOOR TO CUSTOMER DOOR.



## GLOBAL TRADE

#### NEEDS HAVE EVOLVED

Businesses are prioritising growth through market expansion and growing demand in key markets.



#### SO HAVE WE

We're extending our reach, opening new routes and solutions wherever they're needed.

Consumer expectations for immediate, frictionfree shipping continue to rise.



We're building seamless connections by integrating innovative facilities and multimodalities into an endto-end supply chain.

The supply chain is now a major focus for business after shocks revealed its importance.



We're creating better ways of moving goods to market through technology and strategic innovation, making supply chains more visible and reliable.

### AND WE'RE CHANGING WITH IT

- Brought together some of the world's largest providers into a seamless global operation, reducing friction and adding efficiencies.
- Draw on the expertise of three subsidiaries, offering best-in-class integrated global capabilities.
- Clients enjoy one single point of providing a personal, customisable service, which allows for data monitoring against key goals such as sustainability commitments



End-to-end solutions along key trade lanes



Greater supply chain efficiencies



Ability to meet a wider range of your needs

### DP WORLD LOGISTICS

76+ countries



### BRINGING TOGETHER OUR SUPPLY CHAIN SOLUTIONS

#### **PORTS & TERMINALS**

Our Ports and Terminals are gateways that open global trade and make it flow more freely.

Our network spans the globe, opening up routes to underserved markets and innovating supply chain solutions that unlock more trade around the world.



#### LOGISTICS

We use our expertise and infrastructure to connect and simplify global supply chains provide services that drive agility, flexibility and reliability across the supply chain – helping goods to flow faster, smarter, and more sustainably than ever.

#### **MARINE SERVICES**

Our wider Marine Services meet highly specialised customer needs in a range of shortsea, offshore and in-port contexts. From feedering to port services and vessel support, we enable creative and novel approaches to moving goods beyond the port for the benefit of businesses and consumers alike.





#### TECHNOLOGY

We are transforming the global supply chain, using cutting-edge technology to revolutionise how goods and communications flow.

This ranges from financing your shipment and making your supply chain more resilient, to expanding into new markets and opportunities for businesses of all sizes.

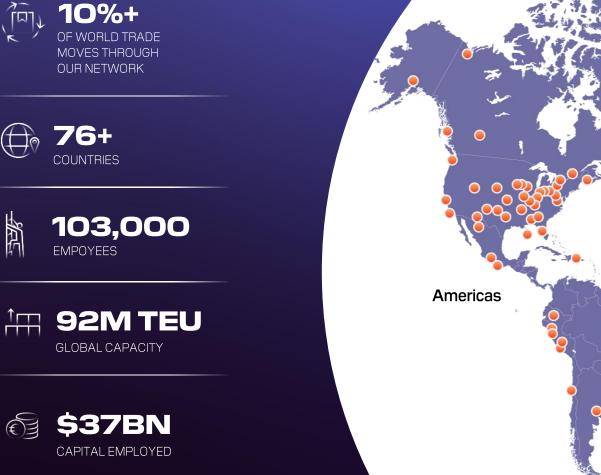
DP WORLD LOGISTICS

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### **ACROSS OUR GLOBAL NETWORK**

STATE:





### KEY ENVIRONMENTAL AND SUSTAINABILITY INITIATIVES



DP World is rated 'Neglible Risk' in terms of its ESG Risk Rating by Sustainalytics with a score of 8.5 as of March 2022.

ESG Risk Rating improvement:

- Retained first position in the 'Marine Ports' sub-industry group
- Ranked 7<sup>th</sup> in the 'Transportation Infrastructure' industry group out of a peer group of 169 companies.



To delivery out sustainability and impact strategy in line with the United Nations SDGs we engage with leading organisations, such as the World Ocean Council. Blue Marine Foundation, United for Wildlife, Logistics Emergency Team, IMPACT2030, Zoological Society of London (ZSL), Space for Giants and in 2020 we became a Global Alliance Founding Partner for the Earthshot Prize launched by the Royal Foundation



In 2019, we became a signatory to the UN Global Compact and its 10 principles, which encompass human rights, labour, the environment and anticorruption. In 2020, we issued our Group Human **Rights Policy and** Statement, applicable to all entities under the operations control of the Group and all DP World Group employees. We also have a Modern Slavery and Human Trafficking policy which commits to identify and address modern slavery in any part of our business and our supply chain.

First international marine and inland trade services provider to join the renowned CDP.

Achieved overall score of Leadership/ A- in 2021 with inclusion of new business units. Our GHG Emissions Inventory is verified every year by a thirdparty auditor in accordance with ISO 14054-3 standard.

### KEY ENVIRONMENTAL AND SUSTAINABILITY INITIATIVES



DP World is an active member of B4SI, the globally recognised methodology for companies to measure the positive impact they have in the world. Since 2014, Corporate Citizenship has conducted an annual review and assurance of DP World's community investment data. Over the last 5 years we have directly supported over 1 million beneficiaries with our community programmes.



In 2014, we became a signatory to the UN Women Empowerment Principles. In 2019, we established a Women's Council and published our Gender Equality Statement in support of our commitment towards gender equality, as we know that ensuring diversity in a business positively correlates with profitability and value creation.



In 2018, DP World repriced and extended its \$2bn conventional and Murabaha revolving credit facilities by two years to July 2023. The loan pricing is linked to DP World's carbon emission intensity.

The first green loan in the region with an Islamic format that links pricing to environmental performance.

#### OUR**WORLD** OURFUTURE

Our World Our Future is our sustainability and impact strategy, which guides our approach and helps us work in a responsible way, prioritising sustainability and creating positive impacts on the people, communities and environment in which we operate.



# OUR LOCISTICS BUSINESS

#### GLOBAL SUPPLY CHAINS HAVE BECOME MORE COMPLEX THAN EVER BEFORE. WE UNITE OUR UNMATCHED EXPERTISE WITH WORLD-CLASS INFRASTRUCTURE.

### TO CONNECT AND SIMPLIFY FOR YOU.

#### WE HAVE SOLUTIONS FOR EVERY PART OF THE SUPPLY CHAIN

FROM FACTORY FLOOR TO CUSTOMER DOOR



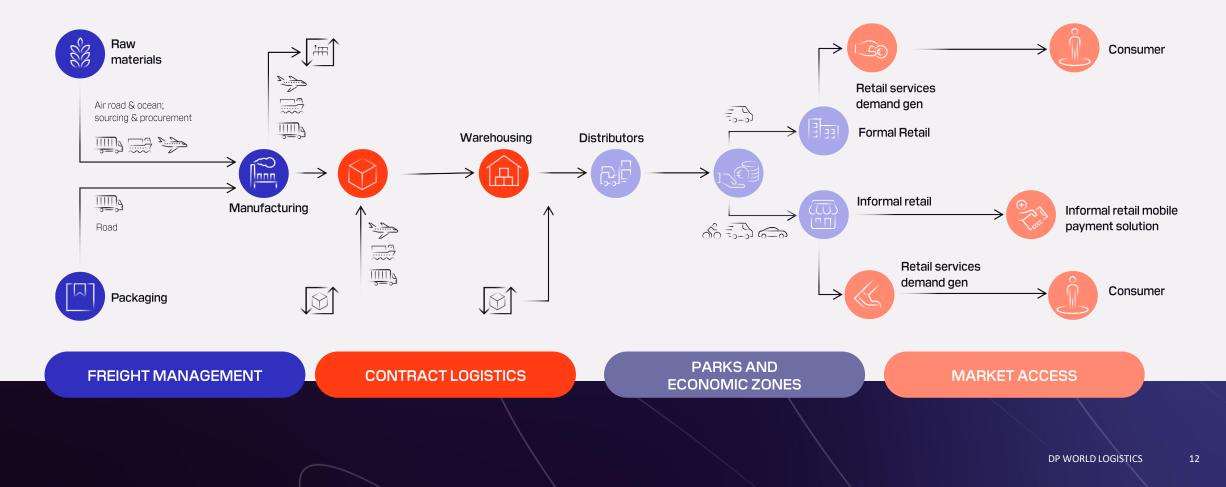
#### TECHNOLOGY-LED SOLUTIONS TO REDUCE INEFFIENCIES ACROSS THE SUPPLY CHAIN

Visibility and transparency, automated planning, digital rates, instant access and control, trade finance and insurance, enterprise IT solutions and systems plus B2B eCommerce.

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### HELPING YOU CONNECT AND SIMPLIFY YOUR LOGISTICS

We integrate best-in-class facilities, multimodal transport solutions, digital solutions and market access capabilities into seamless end-to-end supply chains.



### TO MEET ALL OF YOUR LOGISTICS NEEDS



#### PARKS & ECONOMIC ZONES

- ✓ Logistics Parks
- ✓ Industrial Parks
- ✓ Free Zones
- ✓ Special Economic Zones
- ✓ Pre-built Warehouses
- ✓ Serviced Land Plots
- ✓ Offices & Business Centres
- $\checkmark \quad {\sf Built to Suit}$



#### FREIGHT MANAGEMENT

- ✓ Ocean Freight
- ✓ Air Freight
- ✓ Trucking and Customs Clearance
- ✓ Road Transport
  Services
- ✓ Barge, River and Rail Transport, including Inland Terminals



#### CONTRACT LOGISTICS

- ✓ Manufacturing Support & Assembly Services
- ✓ Export Packing
- ✓ Warehousing, Fulfilment, eCommerce and Valueadded Services
- ✓ Reverse, Repair and Service Parts



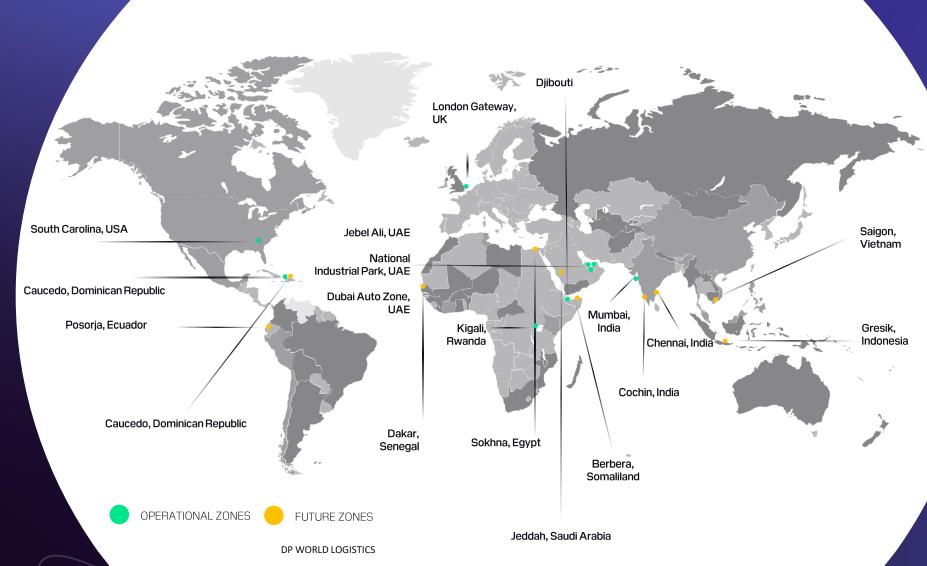
#### MARKET ACCESS

- ✓ Integrated Market Access Services & Logistics Solutions
- Managing Distributorship Relationships
- ✓ Multi-market Aggregation
- ✓ Sourcing & Procurement
- ✓ Emergency Relief & Kitting
- ✓ Marketing & Promotion Services
- ✓ Supply Chain Control Tower

### OUR PARKS & ECONOMIC ZONES

DP World aims to build best-in-class logistics hubs in key locations with an ecosystem that allows trade to thrive.





### OUR WIDER BUSINESS FOOTPRINT

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### WE UNDERPIN OUR END-TO-END OFFERING BY PROVIDING ACCESS TO TRADE FINANCE

#### **TRADE FINANCE**

#### We create access to affordable capital where and when it is needed, opening opportunities for small and large businesses so that trade flows better for everyone.

- Extensive network provides visibility on trade data and with its capabilities to control the underlying cargo, will help lenders connect with businesses, accurately assess risks, derive comfort and provide credit whilst businesses gain access to affordable and innovative financing options.
- We work with traditional banking institutions and alternative lenders, increasing financing options and capacity for businesses all of which are vetted so that financial institutions can lend with confidence.

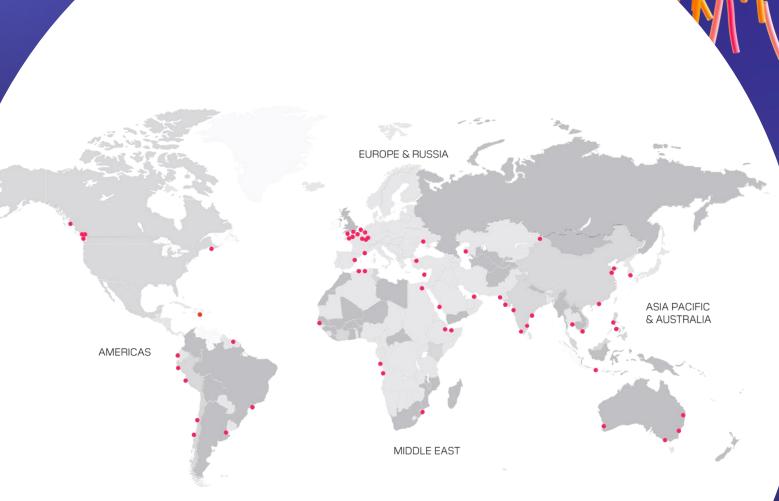
#### **OUR TRADE FINANCE SERVICES**

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INVOICE	INVOICE	<b>REVERSE</b>	TRADE PAYABLES	SUPPLY CHAIN
FACTORING	DISCOUNTING	FACTORING	FINANCING	FINANCE

### OUR PORTS & TERMINALS BUSINESS

DP World is a global leader in container terminal operations and manager 92 million TEU of capacity. DP World's container capacity is focussed on faster growing markets and high margin origin and destination cargo.

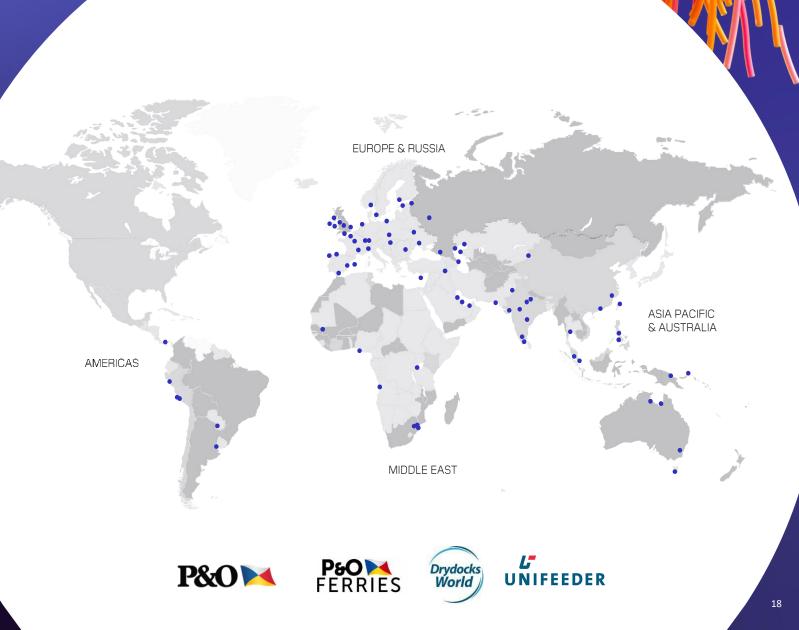
DP WORLD MARKET SHARE (BY THROUGHPUT)*	%	
Asia	5.5%	
Europe	8.4%	
Middle East	36.5%	
South Asia	17.2%	
South America	8.3%	
North America	3.3%	/
Africa	6.0%	
Oceania	22.4%	
* Source: Drewo/ Maritime Research		1111



### OUR MARINE SERVICES FOOTPRINT

To complement our global trade services, we provide maritime solutions through a wide portfolio of specialist vessels, river barging, chartering and port services.

As a leading trade enabler, we aim to offer seamless connectivity to DP World ports, other than 'beyond the gate' operations and supply chain expertise to turn challenging supply chain requirements into flexible solutions.



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### WHAT OUR PARTNERSHIP OFFERS YOU

- $\checkmark$
- Integrated end-to-end supply chain solutions delivered by experienced specialists.
- $\checkmark$
- Bespoke solutions, bringing our resources together to solve your specific logistics needs.
- $\checkmark$
- We will act as a single point of contact overseeing your entire logistics solution and managed through the entire supply chain.



We are a global business able to provide you with **a worldwide reach**, scale and capability.



#### **OUR COMMITMENT TO YOU**

To provide you with a best-in class, bespoke solution to any logistics need that you have. We bring together the experience, expertise and wide range of tools at DP World to answer all of your logistics needs.

#### WHAT WE DO

- Provide integrated end-to-end logistics, leveraging our global footprint and unrivalled infrastructure.
- Build and maintain long-standing, quality relationships.
- ✓ Integrate technology and ESG as differentiators.
- Local market expertise matched with global capabilities.

#### **HOW WE DELIVER**

- Custom solutions for your business.
- Client-centric putting your needs first.
- Helping you reach customers in the fastest growing and most complex markets in the world.
- Delivering you simplicity, flexibility and visibility of the supply chain – with end-to-end insights.



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## **DPWORLD**